



AVIATION LOGISTICS CORP. INTRODUCTION

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Overview

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Strategy





Overview

ALS is a pioneering aviation logistics company with footprints across the country and in-depth experience in cargo handling services at on/ off - airport



12 successful years

12 members



Simplify Logistics, Multiply Values



AVIATION LOGISTICS

IS OUR CORE VALUES



Headquarters in
Hanoi , Vietnam



08 airport cargo
terminals



3 projects with 100
ha of land



01 cold chain
logistics



2000 employees

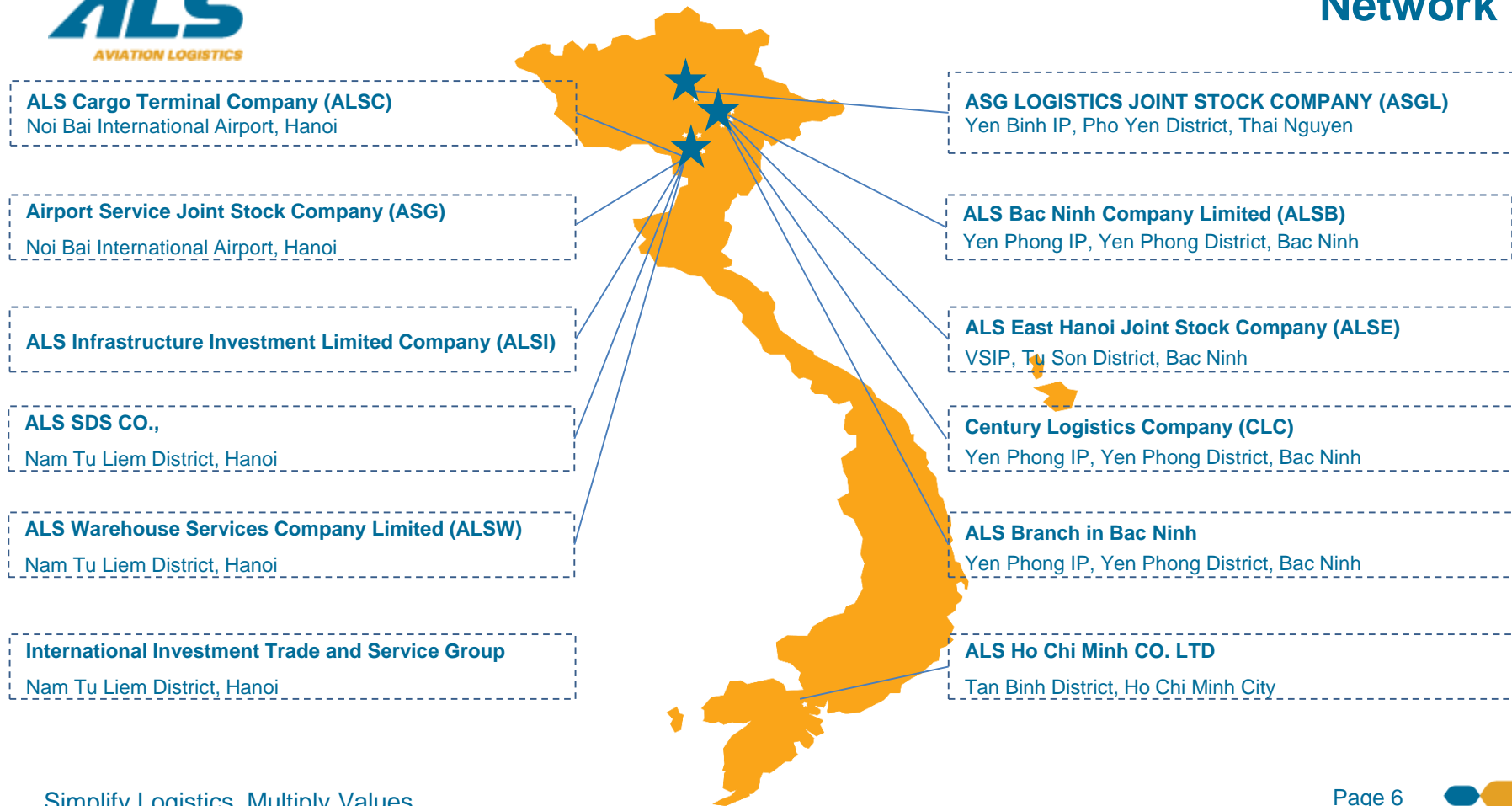


01 ICD

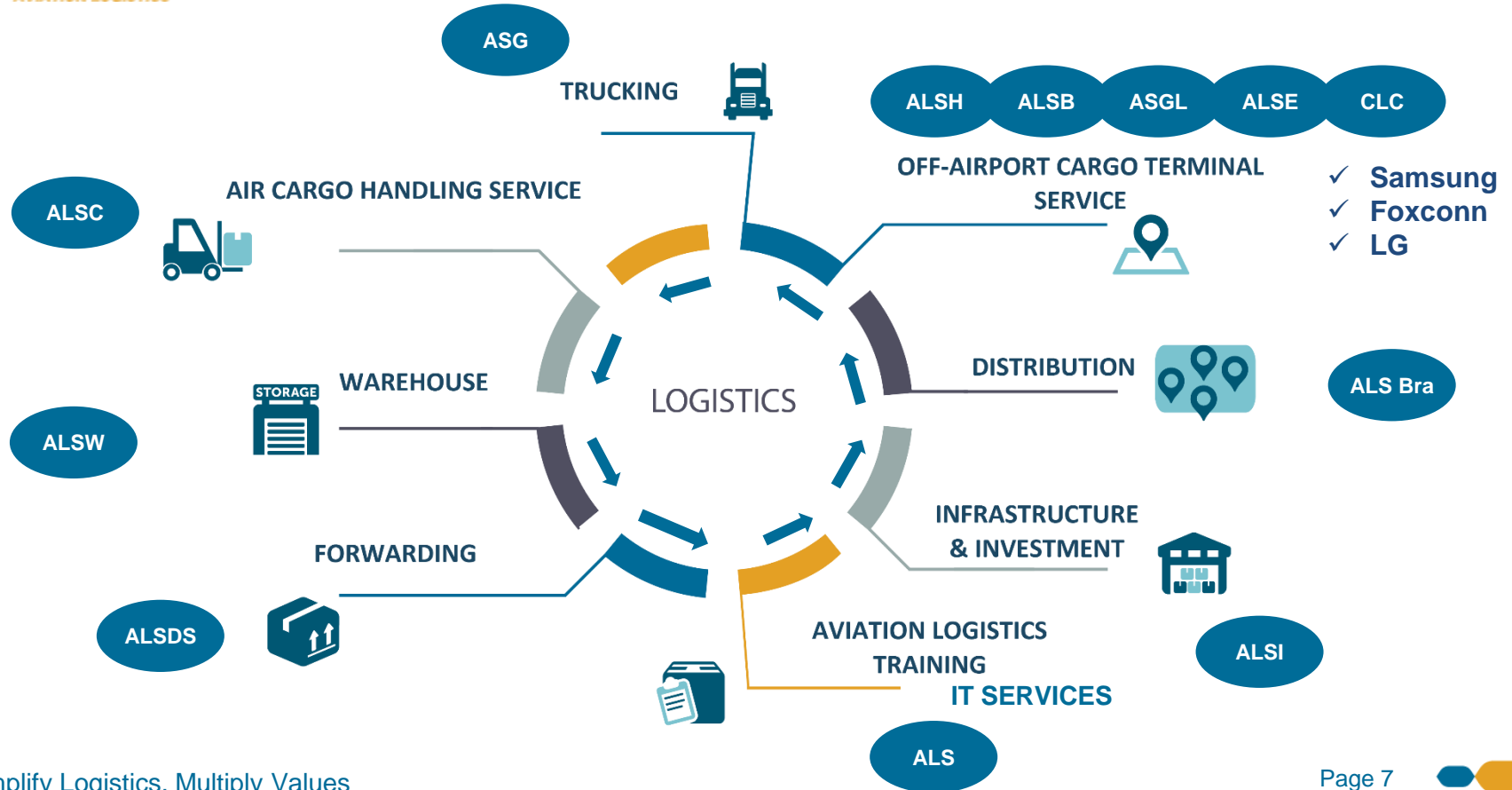


Development Path





Aviation Logistics - Total solution by ALS





The only training center in Northern Vietnam was accredited by IATA which is IATA Authorized Training Center, which has been training for all aviation logistics enterprises in the country.

6/2014

Established
ALS Training
Center

9/2016

Certificated for
training aviation
by Civil Aviation
Authority of
Vietnam

11/2017

Accredited IATA
Dangerous Goods
Training School in
Vietnam

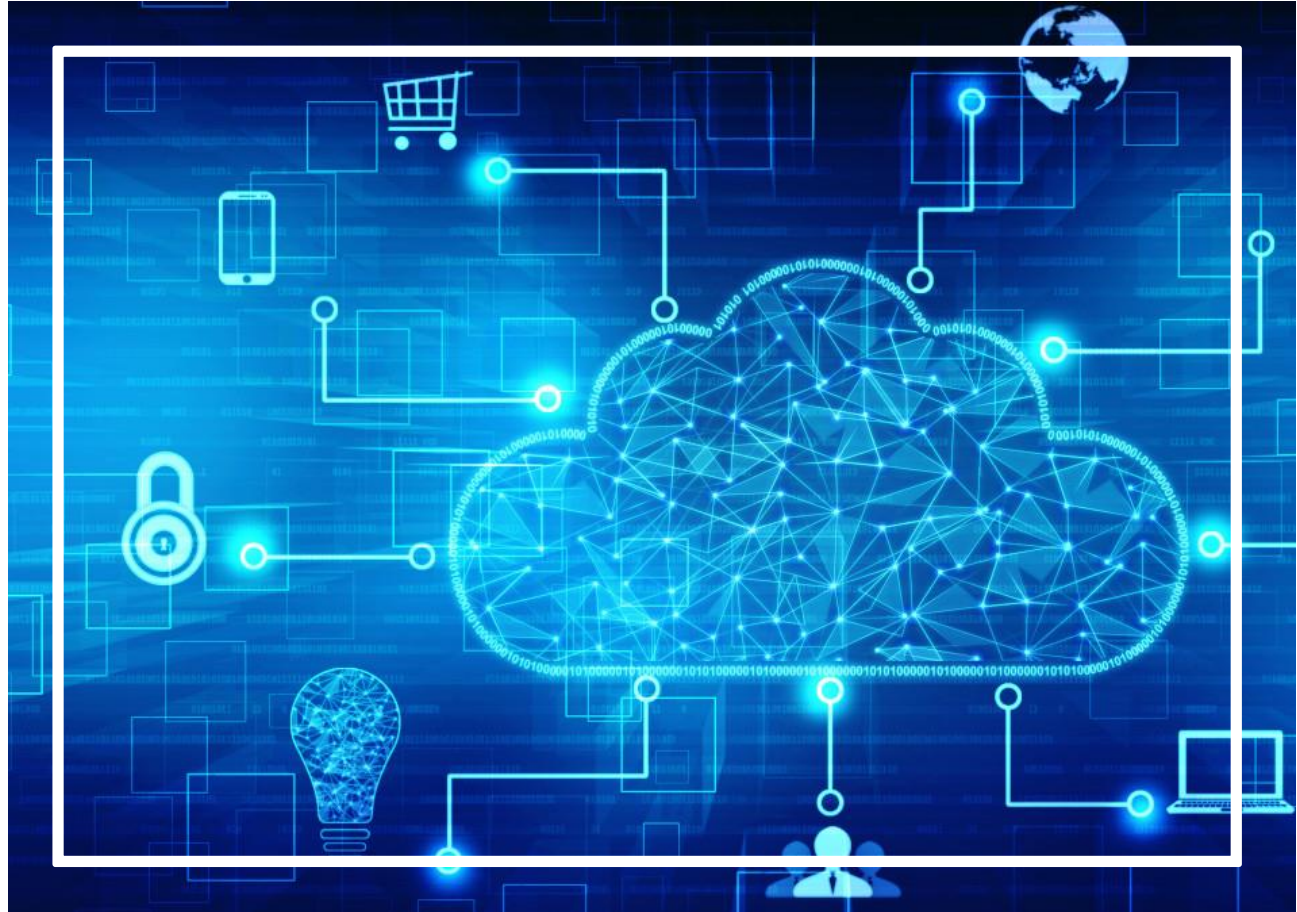
A photograph of three people, two men and one woman, all smiling and looking at a tablet computer. They are in a professional setting, possibly a training center. The image is framed by a blue border.

**IATA accredited Training
Center**

Simplify Logistics, Multiply Values

- ❖ Providing centralized IT services for the subsidiaries of ALS system and other logistics companies, including specialized logistics IT system.
- ❖ Creating comparative advantage, contributing to increasing intrinsic value, enhance the brand power of ALS.

IT Center



AIRLINES

TURKISH AIRLINES



KOREAN AIR



CATHAY DRAGON

CATHAY PACIFIC

SAMSUNG



LG



Microsoft



FOXCONN®

HIGH TECH GROUPS

FORWARDERS



PANALPINA

NIPPON EXPRESS



Expeditors®



DB SCHENKER





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Nationwide Off - airport cargo terminal advantages

Off – airport cargo terminal significantly accelerates the flow of goods, especially international goods. Therefore, ALS's off airport cargo – terminal services are highly appreciated by customers.

Warehouse Systems are separated by the airports but have almost full functions similar to the warehouse located at the airport including: security screening; cargo weighing and measurement; customs procedures clearance; Loading cargo into ULD containers...

ALS is a pioneering enterprise which implementing this advanced model in Vietnam

Since 2007, when the company was established, it has been determined as a key business of ALS

7 Off – airport cargo Terminals are located in strategic locations and operating with high efficiency

Locations: Ha Noi, Bac Ninh, Thai Nguyen, Ho Chi Minh City

Total Area: 100.000m². Service capacity: 500.000 tons/year





Potential outlook

TOTAL AREA

- Cargo Terminal 1: 30.000 m² at Noi Bai International Airport
- Cargo Terminal 2: 70.000 m² at Noi Bai International Airport , under construction
- 7 Off – Airport Cargo Terminals System extends to the industrial zones

SERVICE CAPACITY

- 250.000 tons/year for the current period
- 700,000 tons/year after 2020

POTENTIAL

- Sustainable growth, consistent with the development trend of the aviation industry in Vietnam due to the advantage of having infrastructure in the planning of the airport
- Orienting to global aviation strategy by Cargo Terminal 2, which can extend capacity of Noi Bai Airport and also plan a Forwarding Warehouse Park

One
of the
most
modern
Air Cargo
Terminals
in
Northern
Vietnam

Potential outlook



The warehouse and yard infrastructure system is designed and built with full scale and facilities, apply modern information technology systems to the management, and ensure the customers' cargos are protected, accessed safely, fastly, conveniently

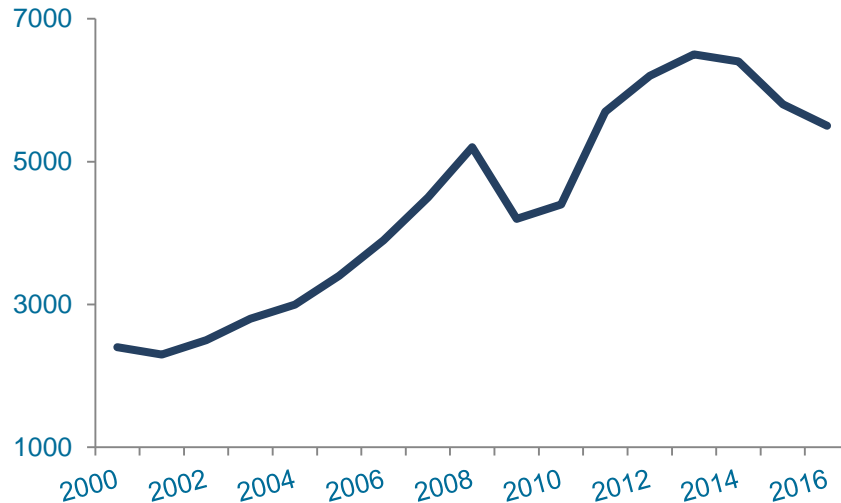
- ❖ **Common public Warehouse**
- ❖ **Distribution Warehouse**
- ❖ **Cool Storage**
- ❖ **Cold Storage**
- ❖ **Document Storage**
- ❖ **Bonded Warehouse**
- ❖ **Express Handling Center**

The infrastructure system of warehouses, yards with large capacity, convenient location



Highly growing of Aviation industry

Airfreight cargo Value (US \$ Million)



- ✓ The growth of aviation industry in general and aviation logistics in particular in Vietnam reached over 30%/year, the top in the world.
- ✓ The prospect for the development of aviation logistics in Vietnam is very clear as the demand for transportation of high value items continues to increase sharply each year.





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Strategy and Outlook



- Developing Airport cargo services at airports and Off – airport cargo terminals in the territory of Vietnam and other Asian countries.

- Towards 3PL professional logistics services

- Investing in logistics infrastructure at strategic locations throughout the country

- Developing the logistics training service into a professional logistics training school

- Seeking investors appropriate for the development orientation



On Airport Cargo Terminal stage 2

- ❖ Location: Noibai Int Airport, Phu Minh, Soc Son, Hanoi
- ❖ Area: 6.9 ha



The agricultural, ecological, and tourism project belong to the urban development area, located along both sides of Vo Nguyen Giap highway.



- ❖ Location: Nguyen Khe & Bac Hong Commune, Dong Anh Dist, Hanoi
- ❖ Area: 139.9 ha

Express Handling Service Centre

- ❖ Location: Noibai International Airport, Phu Minh Commune, Soc Son Dist, Hanoi
- ❖ Area: 4.3 ha





ALS City - Apartments for ALS employees

- ❖ Location: Nguyen Khe Commune, Dong Anh Dist, Hanoi
- ❖ Area: 31.4 Ha

- ❖ Location: Duc Thuong Commune, Hoai Duc Dist, Hanoi
- ❖ Area: 17.75 Ha



Two thick, smooth, wavy lines, one blue and one orange, cross each other twice across the middle of the slide. The blue line starts on the left, goes up and right, then down and right, then up and right again. The orange line starts on the left, goes down and right, then up and right, then down and right again.

THANK YOU!

AVIATION LOGISTICS CORPORATION

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