



ALS CORPORATION

PROFILE

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OVERVIEW

1. BASIC INFORMATION
2. VISION - MISSION - CORE VALUES
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1. BASIC INFORMATION



ALS CORPORATION

ALS owns the leading Aviation Logistics service ecosystem in Vietnam. We focus on creating product lines to ensure international and domestic cargo flow stability.

COMPANY NAME

- Name in English: Aviation Logistics Corporation
- Name in Vietnamese:
Công ty Cổ phần Logistics Hàng không
- Transaction name, acronym: ALS

BUSINESS REGISTRATION INFORMATION

- Establishment date: October 01st, 2007
- Tax Code: 0102355611

ADDRESS

4th Floor, ALS Cargo Terminal, Noi Bai International Airport,
Phu Minh Commune, Soc Son district, Hanoi, Vietnam

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- Fax: (84-24) 3795 3939
- Website: <https://als.com.vn>

2. VISION - MISSION - CORE VALUES



VISION

ALS determines the **leading enterprise** in providing Aviation Logistics services following international standards in Vietnam.

MISSION

We are enhancing logistics value and service quality for Vietnamese businesses.

CORE VALUES

The core value of "Efficiency - Commitment - Innovation" is reflected in every daily activity.

To employees

ALS provides an open working environment, promotes creative and breakthrough ideas, and strengthens individual growth.

To clients

ALS delivers professional logistics services with optimized processes, bringing efficiency to business and production activities

To society

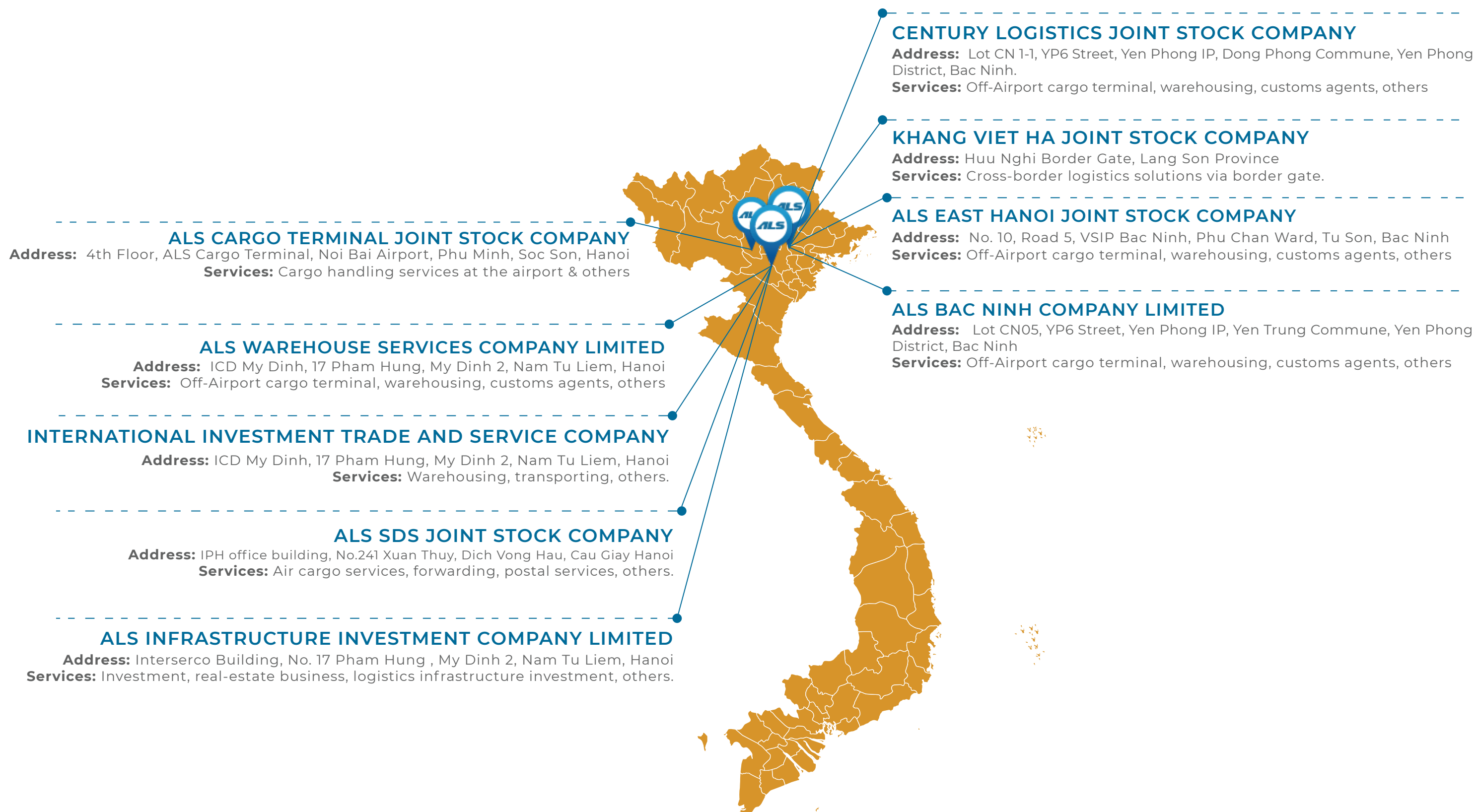
ALS grows its business along with the community. We look forward to connecting, transmitting good values, and building a better society



EFFICIENCY COMMITMENT INNOVATION

3. ALS ECOSYSTEM

Subsidiaries & Affiliates



02 SERVICES

1. GATEWAY CARGO HANDLING CENTERS
2. AUXILIARY LOGISTICS AREA AT GATEWAYS
3. EXTENDED GATEWAY CARGO HANDLING CENTERS
4. WAREHOUSE
5. TRUCKING
6. LOGISTICS & INDUSTRIAL REAL ESTATE INVESTMENT
7. TRAINING



ALS's service ecosystem delivers single as well as integrated logistics services in need. In general, ALS carries out comprehensive solutions to thoroughly solving customers' problems in air, road, and sea logistics. Experiencing diverse clients in high technology, semi-conductors, electronics, food & beverage brings us enormous skills and know-how. Our available infrastructure system is constantly growing; along with an elite labor force, ALS is committed to obtaining maximum customer satisfaction with the best quality core and value-added services.



1. GATEWAY CARGO HANDLING CENTERS

1.1 GATEWAY CARGO HANDLING CENTER AT NOIBAI (AIRPORT CARGO TERMINAL)

Currently, the ALS cargo terminal at Noi Bai international Vietnam is the country's most well-invested and modern terminal. The cargo terminal's location is adjacent to the Ramp side and has an area of 15,000 m², a 4-storey building with a specialized plan of 2 floors serving import and export goods, with a capacity of 300,000 cargo tons per year. The handling ability of ALS cargo terminal is recognized by: IATA, ICAO, ISAGO, RA3, etc...

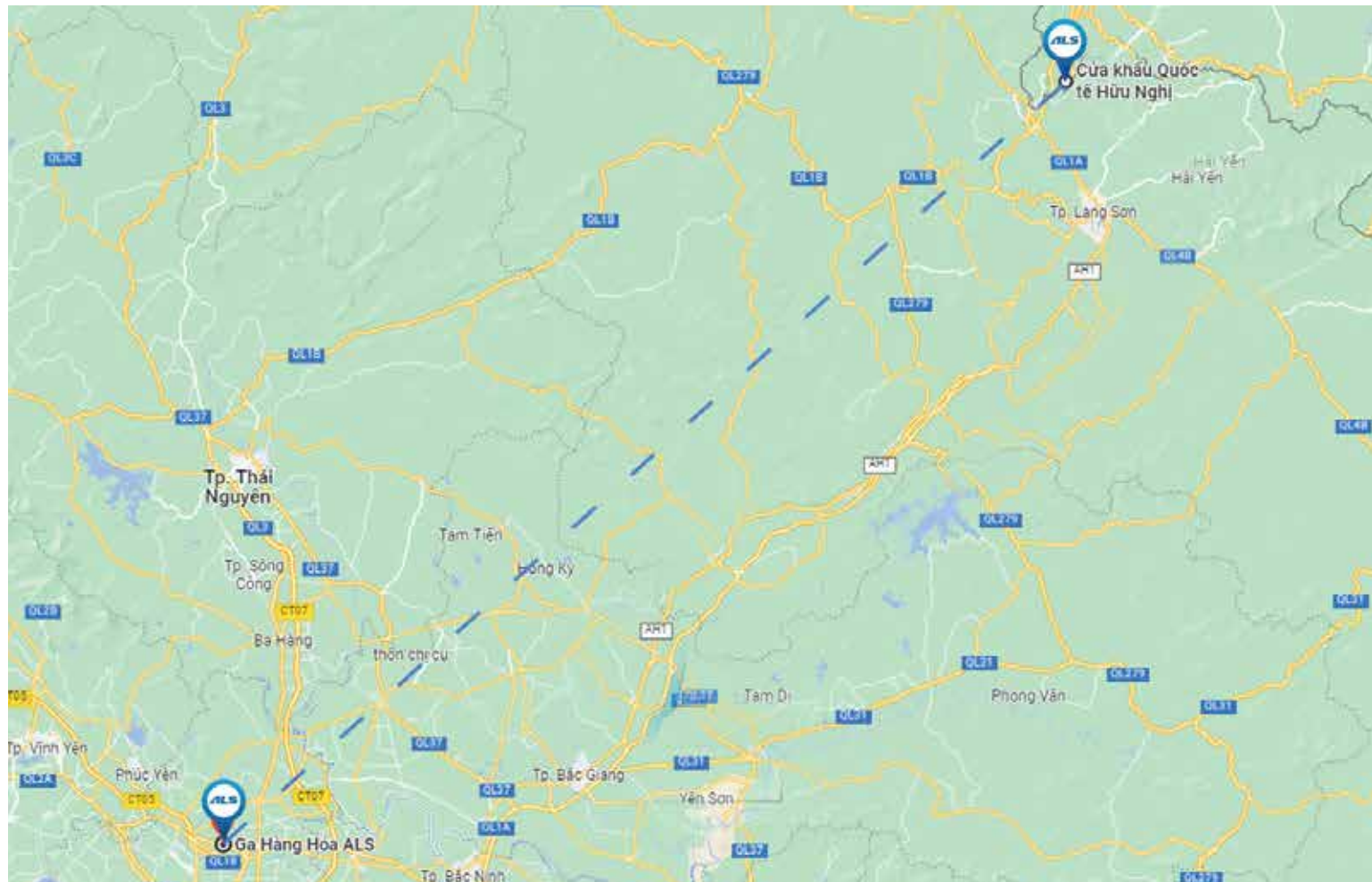
In the next phase, ALS plans to expand the capacity to extra 700,000 tons per year. Furthermore, ALS continues to research and develop cargo terminals at other airports across the country, meeting the increasing demand for air cargo transportation.



1. GATEWAY CARGO HANDLING CENTERS

1.2 LOGISTICS CENTER AT HUU NGHI BORDER GATE

Huu Nghi International Border Gate (Lang Son) is one of the largest national gates, playing an essential economic bridge between Vietnam and China. The ALS logistics center in this site marks the transformation and expansion to adapt to multimodal supply chain integration needs.



Location for consolidating, transferring goods, containers, warehouses, and other value-added services

ALS logistics center at Huu Nghi delivers integrated logistics solutions, cross-border trucking services, yard services, and value-added logistics services to enhance clients' experience and bring more value. This logistics center offers more flexible and effective options suitable for business activities for domestic and international businesses.

2. AUXILIARY LOGISTICS AREA AT GATEWAYS

2.1 EXPRESS CARGO HANDLING CENTER

The express cargo handling center licensed by the Government and operation inside the expanded 4.3ha Noi Bai Warehouse area with a convenient location near Noi Bai International Airport (1km away). The express cargo handling center brings many practical benefits to express enterprise, contributing to speeding up express cargo flow:

- ✓ Specialized center for postal, express, and e-commerce businesses.
- ✓ Expanding the capacity to receive import and export goods by air.
- ✓ Shortening the handling time at the airport for express cargo.
- ✓ Optimal value-added services for export-import express shipment.
- ✓ Customs authorities can manage closely and synchronously.



After landing from the airport, imported goods can be moved to ALS Express cargo handling center for quick handling before being trucked to appointed warehouses.

Exported goods are quickly entirely processed before being taken to the airport, significantly saving time waiting for check-in at cargo terminals.



2. AUXILIARY LOGISTICS AREA AT GATEWAYS

2.2 ALS CARGO TERMINAL - PHASE 2

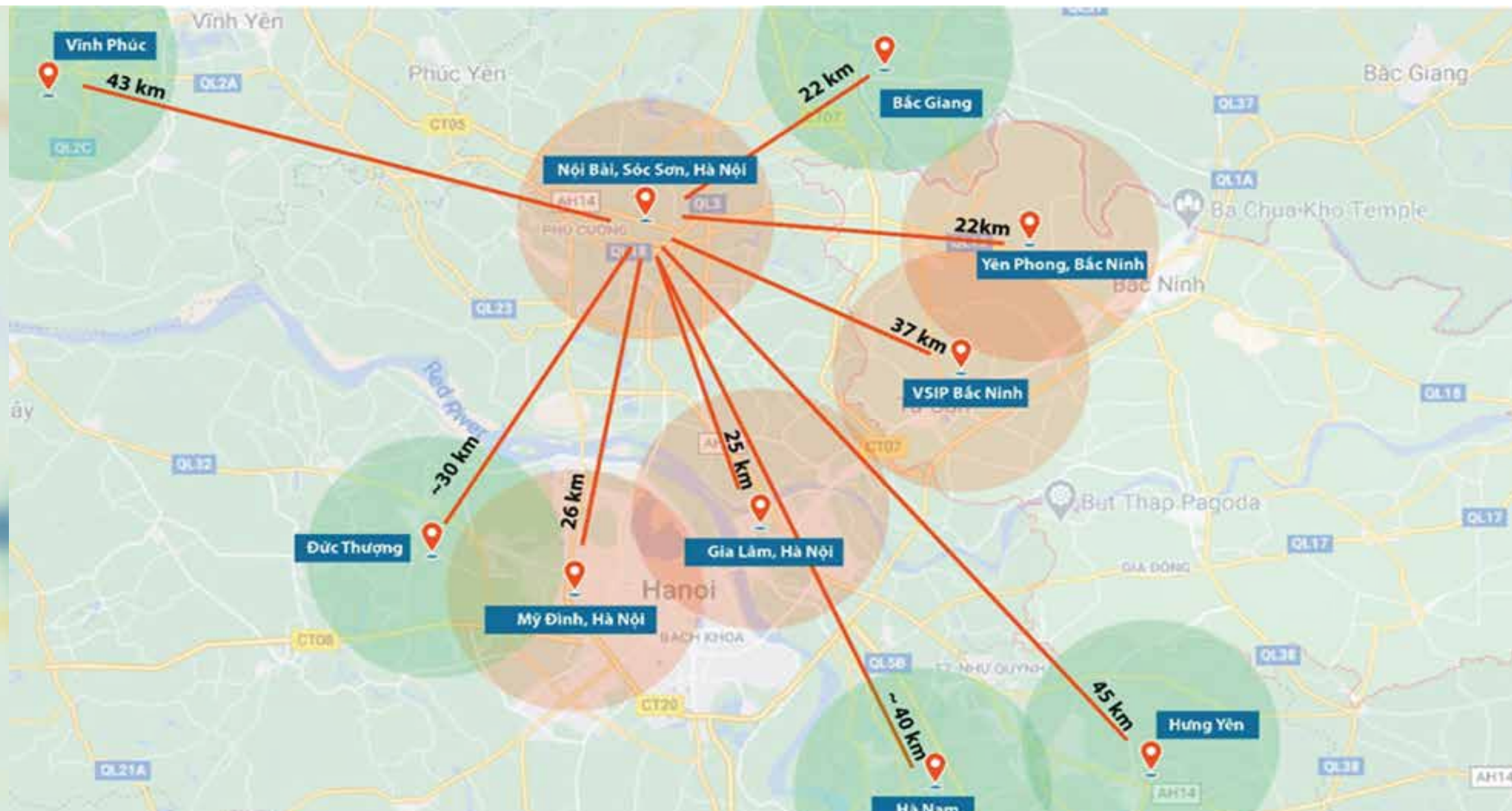
ALS Cargo Terminal - phase 2: total project area is 6.9ha. The project is inside the Noi Bai International Airport area. This cargo terminal contributes to expanding the cargo handling capacity of ALS in the gateway area, enhancing ALS handling power to an extra 700.000 tons/ year, meeting the increasing cargo transportation demands via airways.



3. EXTENDED GATEWAY CARGO HANDLING CENTERS

3.1 OFF - AIRPORT CARGO TERMINAL

ALS is the leading in Off-Airport Cargo Terminal services in Vietnam. This model is defined as the extension arm of the airport cargo terminal, bringing terminal closer to IPs, factories, etc. Off-Airport Cargo Terminal significantly reduces goods handling time at the airport, thereby speeding up the cargo delivery speed and minimizing congestion at the border gate. Our off-airport cargo terminals spread out in vital economic zones in Northern Vietnam, such as Yen Phong IP (Bac Ninh), VSIP (Bac Ninh), My Dinh (Hanoi), Gia Lam (Hanoi), Thai Nguyen, etc., and keep expanding.



3. EXTENDED GATEWAY CARGO HANDLING CENTERS

3.2 AFS (AIR FREIGHT STATION)

AFS (Air Freight Station) is a warehouse designed for importing and exporting cargo carried by air. Goods handling procedures inside an AFS are:

- For Export: Goods from different owners are consolidated to AFS; when loads are full, they are all built up and brought to the aircraft for export.
- For Import: After landing, the goods are taken out of the aircraft, moved to AFS to de-consolidate, then dispatched shipment for final delivery

Thus, Off-Airport cargo terminal services are more comprehensive than AFS services with two functions: Aviation security screening & customs supervision.

In conclusion, ALS's clients could flexibly choose a proper solution for their businesses between Off-Airport cargo terminal and AFS services



4. WAREHOUSE

ALS owns a warehouse system of goods preservation with a large area, diverse in types, meeting regional production needs in Hanoi, Bac Ninh, Thai Nguyen, etc.

The warehouse (with yards) is built on a large scale, fully equipped, applying modern IT systems to manage, ensuring goods are safely preserved and fast retrieved.

83.000_{sqm}

WAREHOUSE AREA

300.000

PALLET LOCATIONS

09

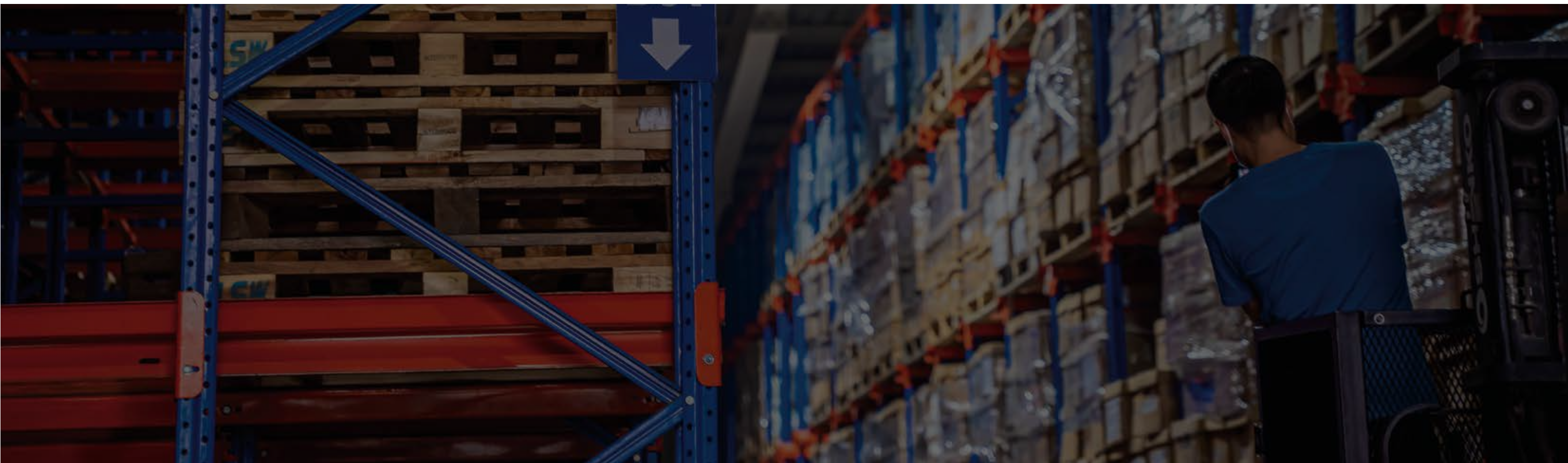
CENTERS

700

HANDLING STAFF

09

TYPES OF WAREHOUSE MODELS



4. WAREHOUSE

Common warehouse:

Common warehouses are suitable for storing foods, beverages, general goods, and other product. All cargo is kept in a qualified shelving system SE LECTIVE & DRIVE-IN.

70.000_{sqm}
STORAGE CAPACITY

Cool & cold storage

ALS cool & cold storage system is suitable for storing foods, dairy products, wine, beer, confectionery, beverages, and others under certain conditions.

6.800_{sqm}
STORAGE CAPACITY

(-20°C) - 2°C
TEMPERATURE RANGE



Bonded warehouse

Using ALS's bonded warehouse system is a secure and convenient choice for businesses. ALS has not only years of experience providing customs services with skilled staff but also receives direct support from the local customs authorities.

2600_{sqm}
STORAGE CAPACITY

4. WAREHOUSE



Document warehouse

ALS's document warehouses are designed according to specialized archives standards. The location is in the urban area (expanding suburban), which brings convenience for delivery fast and smoothly.

2200_{sqm} / 3200_{cbm}
AREA/ CAPACITY

20°C ± 2°C
TEMPERATURE RANGE



1.000.000
DOCUMENT CARTONS

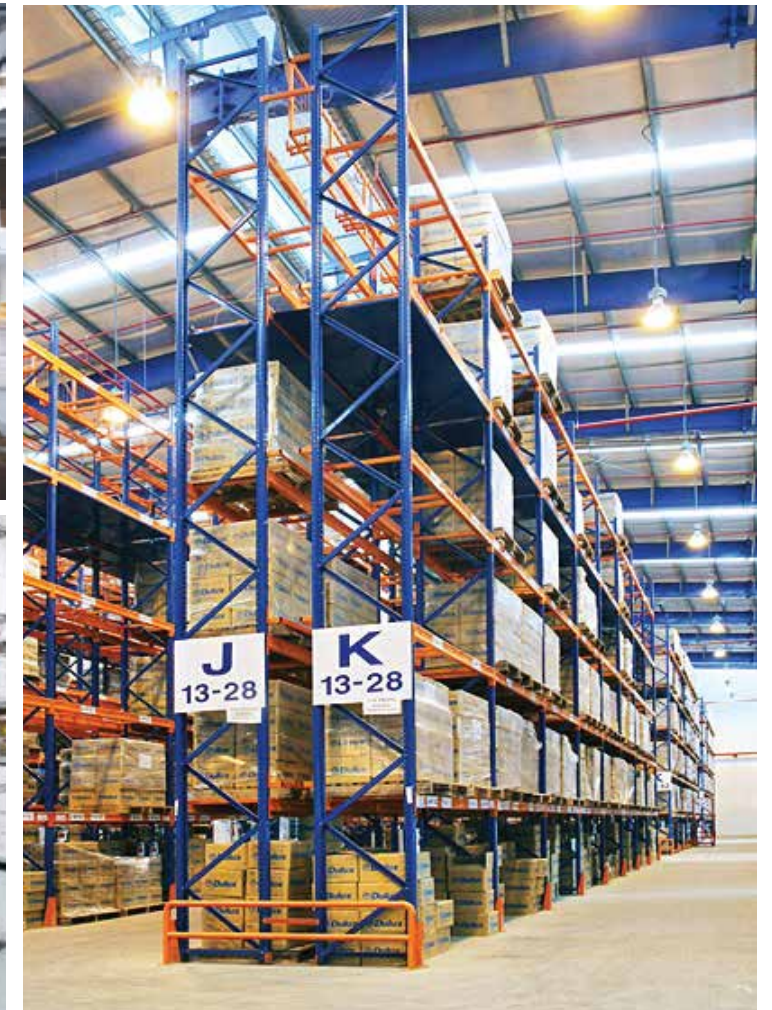
50% ± 5%
HUMIDITY

4. WAREHOUSE

Pharmacy warehouse

Pharmaceuticals and medical products require special storage conditions to ensure quality and usable effectiveness. As an experienced agent in cargo handling (including special cargo such as dangerous cargo, vulnerable, etc.), ALS offers warehousing and logistics solutions for pharmaceuticals. ALS pharmacy warehouse is managed and operated following GSP standards, high standard auxiliary equipment for pharmaceutical specialists, vaccines, medical equipment, and others.

2000_{cbm}
STORAGE CAPACITY



5. TRUCKING

ALS invested in a large truck fleet with diversified weight from 1.25 tons to 15 tons. Wealthy, experienced drivers and modern vehicles can serve every specific need at a reasonable price.

Our truck fleet scale is constantly expanding, wide open business with affiliates & subsidiaries resources such as CLC and TNG Express.



350
VEHICLES

500_{tons/day}
CARGO DELIVERY AMOUNT

63/63_{provinces}
NATIONWIDE SERVICES

70
ROUTES

6. LOGISTICS & INDUSTRIAL REAL ESTATE INVESTMENT

ALS also shows its pioneering role in developing logistics infrastructure projects in particular and industrial real estate in general. Joining logistics investment fields marks ALS's competitiveness and accelerates growth, promoting logistics to develop into a key economic sector of the region and the country.



7. TRAINING

ALS Training Center is the official authorized IATA "Dangerous Goods Training School" in Vietnam and is the only unit that offers On-Job Training with valuable contents at the cargo terminal. All professional courses conducted by ALS are approved by IATA & The Civil Aviation Authority.

ALS aims to standardize Aviation Logistics knowledge for Logistics/Forwarder agents and develop quality human resources for businesses

15.000
TRAINEES

650
ORGANISED COURSES

115
COMPANY CUSTOMERS

47
COACHES



03

CAPACITY & EXPERIENCE

1. EXPERIENCE
2. PARTNERS
3. PROFESSIONAL CERTIFICATES



1. EXPERIENCE

>50% TOTAL AIR CARGO AMOUNT IS HANDLED BY ALS
AT NOIBAI INTERNATIONAL AIRPORT



2. PARTNERS

International airlines



Global logistics companies, forwarders



Factories



3. PROFESSIONAL CERTIFICATES



- Valued Member of the IATA Ground Handling Partnership
- IATA Safety Audit for Ground Operations Program
- ISO 9001:2015 Certification
- EU-RA3 Certification
- TAPA Asia Pacific Membership

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THE LEADING OF AVIATION LOGISTICS



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